AVIAGO

AVIATION SERVICES

Company Profile

Your gateway to Saudi skies

We represent foreign airlines in the Kingdom end to end: GACA-compliant legal presence, government platforms, airport representation and Hajj & Umrah seasons — so you can launch and operate without opening a branch.

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ABOUT

Your local partner in Saudi Arabia

AviaGo helps foreign airlines enter the Saudi market and operate in it with confidence. We give you a compliant local presence, a single desk for every government platform and representation at the airport — while every commercial decision stays with you.

WHY A REPRESENTATIVE

What every foreign airline needs to operate in the Kingdom

The recognised route

GACA licenses commercial agents to represent air transport providers in the Kingdom — a recognised route to a compliant local presence without opening a branch. Our own commercial agent licence is in progress.

Platforms only a Saudi entity can reach

Work visas, residency permits and payroll run through Qiwa, Mudad and Muqeem — platforms you can only access through a registered Saudi entity.

Faster and lighter than a branch

A branch takes months and a permanent office. With a local agent you are operational within weeks, at a fraction of the cost.

WHO WE WORK WITH

Built for foreign carriers at every stage

New entrants

Airlines launching their first routes to the Kingdom and needing a compliant local presence from day one.

Carriers with a sales office

Airlines that already sell in the Kingdom through a GSA or office, but need regulatory representation and platform access.

Hajj & Umrah operators

Carriers that fly seasonal pilgrim traffic to Jeddah, Madinah and Taif and need support only during the season.

SERVICES

Three ways to be represented in the Kingdom

A · Core service · annual contract

Legal representation & government platforms

We become the Saudi entity your airline operates through: we handle registrations and day-to-day follow-up with platforms and authorities, while every commercial and operational decision stays with you.

Best for
Airlines starting operations in the Kingdom, or wanting a compliant presence without a branch and office.

What you get
A single point of contact, a monthly activity report and alerts before every deadline.

Fee model
Fixed annual fee paid in instalments; government fees passed through at actual cost.

Time to start
2–4 weeks from signing, depending on how ready your documents are.

What's included

- Legal representation before GACA and government authorities
- Official records, national address, and opening and maintaining bank accounts
- Registration and account management on Qiwa, Mudad, Muqeem and GOSI
- Work visas, residency permits, exit/re-entry and final exit for your staff
- Wage Protection System (WPS) files and payroll processing based on your transfers
- Tracking GACA invoices and fees, with alerts before anything falls due
- A Jeddah office in your airline's name when needed, at your cost
- Monthly report of all transactions and upcoming dates

B · After set-up · annual or per flight

Airport representation & ground-handling supervision

Your eyes at the airport: a representative who knows the Western Region terminals and ground-handling providers, follows every flight from landing to departure and escalates anything that needs your decision.

Best for
Airlines operating scheduled flights that want local oversight of service quality and costs.

What you get
Representation at each airport you operate, and weekly operations reports.

Fee model
Fixed monthly fee or a fee per flight, depending on your volume.

Time to start
Jeddah, Madinah and Taif — other Saudi airports on request.

What's included

- Representing your airline before airport management and the agencies working there
- Negotiating and contracting with ground-handling providers on the best terms
- Supervising ground-handling delivery against your contract and service levels
- Monitoring flights, delays and diversions, and coordinating with your crews
- Passenger support during disruption and follow-up on baggage claims
- Weekly operations reports and review of supplier invoices before approval

C · Seasonal · per flight or per passenger

Seasonal Hajj & Umrah agent

For carriers that fly Hajj or Umrah only: we take care of permits, scheduling, temporary visas and on-site supervision, so you can focus on flying.

Best for
Carriers running seasonal flights that don't need a permanent presence in the Kingdom.

What you get
On-site representation for every arrival and departure, and an end-of-season report.

Fee model
A fee per flight and per passenger, based on the season and your volume.

Time to start
We start preparation well before the season to meet permit deadlines.

What's included

- Seasonal flight permits and scheduling with GACA
- Operating forms, official correspondence and schedule changes during the season
- Temporary visas for crews and seasonal staff
- Coordinating and supervising ground-handling providers
- A representative at the airport for every arrival and departure
- End-of-season report with figures and observations

HAJJ & UMRAH SEASONS

Upcoming seasons — approximate dates

Ramadan Umrah 1448
Peak season
Feb – Mar 2027

Hajj 1448
Arrivals & departures
May 2027

Year-round Umrah
Outside the Hajj months
2026 – 2027

12 WEEKS BEFORE

Agreement & preparation
Season agreement, collecting carrier, aircraft and crew documents, and opening your season file with the authorities.

8 WEEKS BEFORE

Permits & scheduling
Flight permit requests and scheduling with GACA, and coordination with the airport.

4 WEEKS BEFORE

Visas & ground handling
Temporary crew visas, ground-handling contracts and confirming airport arrangements.

DURING & AFTER

Operate & report
A representative at every flight, immediate schedule changes, and an end-of-season report.

HOW IT WORKS

From first call to first flight in four steps

01

Discovery

We map your routes and plans for the Kingdom and recommend the right representation model within a week.

02

Representation agreement

A clear contract covering scope, fees and responsibilities, aligned with GACA requirements.

03

Set-up

Platform registrations, authority notifications and bank accounts — handled at the same time to shorten lead time.

04

Operate & report

One point of contact, a monthly activity report and fast follow-up on any government or operational request.

WORKING WITH US

What you can expect from day one

A written agreement

Scope, fees, responsibilities and reporting are defined in a representation agreement aligned with GACA requirements.

Same-day responses

One point of contact who answers within the same business day and escalates urgent issues immediately.

Monthly reporting

A monthly report of every transaction, fee and upcoming deadline, so nothing is hidden.

Your funds stay yours

Client funds are held separately from ours, and government fees are charged at actual cost.

GET STARTED

Ready to represent you in the Kingdom

Send us your target routes and expected start date — we'll come back with an initial proposal within one business day.

Registration

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